



**LAW OFFICE OF  
ANDREW J. GOLDBERG**

# CONFIDENCE AND CLARITY FOR ENTREPRENEURS

Many business owners and their advisors believe lawyers serve clients on an ad hoc basis without much structure.

## **WE'RE CHANGING THAT.**

We have a very specific 6-step process when serving clients, which allows us to provide a higher level of service, on a consistent basis, and more efficiently.

This process addresses the day-to-day legal needs of our clients. While only a summary, it's an insight into how we work.

## **IT JUST MAY BE THE DIFFERENCE YOUR BUSINESS NEEDS.**

**1**

### **THE EXECUTIVE EXCHANGE**

An initial in-depth consultation outlining long-term goals for your business and short-term goals for specific projects.

**2**

### **THE EXPECTATION CLARIFIER**

Expectations for each party are established and we outline a time line for the specific project.

**3**

### **THE PROJECT PLAN**

A custom strategy is developed considering your business goals and risks, with input from other advisors, when necessary.

**4**

### **THE CLIENT'S CLEAR VIEW**

You are provided status updates and identification of any risks and issues.

**5**

### **THE DEAL SUMMARY**

We explain key elements of legal documents, including potential pitfalls and positive features of deal terms.

**6**

### **THE ENGAGEMENT REVIEW**

Client provides us with feedback so we can continuously improve our service.

# EXPERTISE FOR ENTREPRENEURS

## WE ARE DEDICATED TO SERVING THE UNIQUE CHALLENGES OF ENTREPRENEURS.

Our focus and goal is helping you:

- Avoid legal threats to your business
- Strategically plan for growth
- Pay the least taxes possible
- Secure your legacy

# “TRANSFORMATIVE.”

– C.W., Owner, Middle Market Manufacturing Company



## REDUCE YOUR TAXES

Are you sure you are not paying too much in taxes? Do you know how to effectively navigate business, income, and estate tax laws? Almost every business and financial decision effects your tax liability. We work with your CPA and financial advisor to create strategies to save you taxes.



## SECURE YOUR BUSINESS

Are you looking to grow? Do you know what happens if you or your partner dies or becomes disabled? Legal threats to business are growing every day. We make sure you have clarity and confidence in every decision you make to increase bottom-line profitability.



## PROTECT YOUR FUTURE

Have you recently reviewed your estate plan? Do you know if your family will receive a fair share for your business if you die? With proper planning, you can reduce taxes, eliminate probate, and maximize your personal estate. Our team is sensitive to the issues and emotions you face when deciding how to protect your future.

LET'S HAVE A CONVERSATION:



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